

Conexus Now Offers Territory Management 2.0 Migration Services

Salesforce is moving to Territory Management 2.0 (Enterprise Territory Management). All Salesforce and Veeva customers must migrate to Territory Management 2.0 (TM 2.0) before June 2021. Conexus now offers end-to-end migration services.



3-Step Migration Strategy

Our proven 3-Step Migration Strategy ensures an efficient project and a successful outcome.

Step 1: Assessment & Estimation	Identify impacts of migration, develop a project plan, coordinate with 3rd party vendors where needed.
Step 2: Data Migration & Code Updates	Address integrations, custom MyInsights reports, data load processes, CLM content, managed applications, configuration and customization.
Step 3: Testing & Deployment	Rigorously test, deploy for production use, and provide appropriate documentation.

Why Conexus?

Conexus was formed in 2016 with the sole purpose of providing expert services for Veeva customers. We have successfully partnered with over 25 clients for over 50 implementation and enhancement projects. We are a Certified Partner in the Veeva OpenData Partner Program and participate in the Veeva Services Partner Program. We are intimately familiar with the underlying data structure and the Veeva ecosystem.

We understand the business, the technology, and the relationship between the two. Our extensive expertise ensures minimal disruption to your users. Our end-to-end migration services deliver a quick and efficient transition to TM 2.0. In addition to the configuration modifications, we also provide support in the following areas: data migration, 3rd party data integrations, CLM, MyInsights, testing and end-to-end project management.

Start Your Migration Now

In June 2021, Salesforce is retiring and disabling their original Territory Management 1.0 functionality. After this date, objects developed in this version will no longer function properly. TM 2.0 offers expanded capabilities, greater ease-of-use, and improved flexibility.

Many teams are planning and initiating migration projects now, so they have time to carefully address issues and take advantage of new features. If issues arise, they can triage and address them without the added pressure of a strict retirement deadline and lost functionality. Conexus can facilitate budget and planning discussions to safeguard against disruptions to your business.



Other Conexus Services

- ◆ Veeva CRM Implementation & Ongoing Support
- ◆ Veeva Vault Implementation & Support for Commercial and R&D Teams
- ◆ Tier1 & Tier2 End User Support
- ◆ Marketing Solutions & Services
- ◆ Data Analytics & Insights

Contact us today to learn how Conexus can help you get the most from your Veeva investment.

Contact Us

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